



NO: General Field Communications
DATE: 03/12/13
TO: All Emerson Climate End User Customers

SUBJECT: Discus III Field Replacement

With the launch of new Copeland 4D and 6D Discus III compressors it becomes necessary to remind end user customers of our replacement strategy. As we have done in the past, all replacement of current Copeland Discus compressors will be made with the previous generation Discus model. In this case Discus III compressors will be replaced with Discus II. This will continue until we have enough bodies to remanufacture Discus III compressors for the aftermarket. As a reminder this is an extremely small number of field replacements.

Discus II models have the same performance and efficiency as Discus III and have the same feet configuration and connection locations. All service procedures are the same with both compressors. The only additional parts needed for a Discus III replacement are two mounting brackets which will be included in the box with the replacement compressor. This strategy will allow us to offer exceptional service by leveraging the significant inventory of Discus compressors at wholesaler locations throughout the United States. Emerson Climate Authorized wholesalers are ready to service contractors who may encounter this service scenario

Contact your Emerson Climate Sales Manager or Customer Service with any questions regarding this information.